

### Super-Yacht Capability Statement

#### Overview

We supply, install and maintain broadband marine satellite data and entertainment systems.

#### Vessel Technical Services

Acutec recruits and maintains factory-trained and specialised marine satellite, IT and AV engineers and technicians that are ready to deploy to vessels at short notice or to support customers remotely. Our people are continuously nurtured and trained so that they remain the best available and are qualified to travel and work anywhere in the world. Our head office is in Sydney, Australia and is supported by our network of partners in SE Asia, Europe and the USA.

Engineering services include design and deployment of vessel solutions including small (1m) to very large (5m) marine-stabilised tracking antenna systems, coaxial and waveguide feeders, integration of above and below-decks radio and IT equipment, radio and IP level redundancy systems as well as out-of-band management equipment and Entertainment systems.

#### Maintenance and Support

We encourage a long term and continuous approach to maintenance and support. We aim to stay involved with your vessel and develop documentation, knowledge and understanding of individual installations so that we can provide the best possible support.

We offer maintenance agreements with specified service levels if necessary. This can include up to 24/7 remote support, dispatch of service technicians at short notice and management of multiple shore and vessel spares inventories as required.

#### Bandwidth Delivery

Acutec provides reliable, always-on primary satellite data links in Ku band, C band, Ka band, or L band to vessels with bandwidths from 32 kbps to 50 Mbps, with global coverage.

In addition, we provide receive-only entertainment content delivery services (Television and radio) via various DBS satellites including Foxtel and VAST networks for Australia and others worldwide.

We supply and support our airtime network and entertainment services. Where we can we simplify vessel management by consolidating all communications and support billing.

#### Our Brands

To help maintain our high standards, we have chosen to partner with who we believe to be the very best suppliers. These are global and local equipment manufacturers, satellite network operators and media companies that include:

##### *Stabilised antenna systems:*

Cobham Satcom (Sea Tel & Sailor), Orbit

##### *Satellite networks:*

MTN, Inmarsat, Iridium, Speedcast, ASC, Intelsat and SAT-GE

##### *Television content providers:*

Foxtel, VAST, Sky New Zealand, Freeview, Sky UK and Sky Pacific

#### Our Mission

*“Acutec is committed to facilitating cost-effective and reliable satellite communication, and television services for our customers.”*

*“Acutec aims to be the preferred long-term supplier to its customers and to be the region's leading provider of marine satellite communications equipment and services.”*

*“Acutec are here to support our Yacht Management Company and Yacht Agent Partners.”*

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