

# Multi Region VSAT for Superyachts

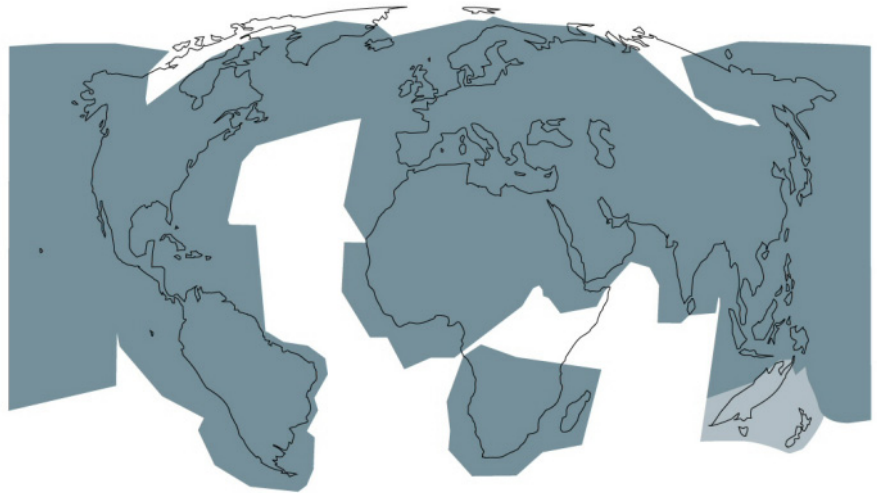
Powered by SeaMobile

## FEATURES

- Turnkey maritime broadband internet and telephone solution for superyachts
- Monthly fixed cost
- Multi-regional network covering the worlds best cruising areas
- Dedicated bandwidth with guaranteed performance
- Flexible additional short term capacity
- Up to 20 telephone lines in a choice of countries
- 24 / 7 / 365 support
- Comprehensive web-based management and tracking tools
- Global MSP sales and support
- Sea Tel and iDirect technology



## DETAILS



### GLOBAL REACH

Owners, guests and crew in the world's best cruising areas can now keep their vital business and personal interests at their fingertips via SeaMobile's high quality, high speed satellite internet and voice service. Provided by MTN Satellite Services, a division of SeaMobile the global fibre backhaul network assures consistently high internet performance and carrier grade voice call quality no matter where you sail in the coverage area.

### DEDICATED BANDWIDTH

SeaMobile aims to provide the best service possible. Unique amongst maritime VSAT services, SeaMobile's dedicated bandwidth means that no matter how many other users are online, VIPs and crew can count on fast internet. Most of the time users will enjoy even higher burstable speeds which further enhance the experience.

### REMOTE MANAGEMENT AND SUPPORT

To ensure the greatest possible performance, below decks hardware is actively monitored and managed from the Network Operations Centre in Miramar, Florida. Available 24/7 for customer support, if there is a problem the NOC can investigate and make changes, without necessarily having to send a technician. Beam changes are routinely done by yacht crew with support from the NOC if necessary.



	Standard	Premium
Dedicated CIR		✓
24/7/365 Support		✓
ShipTracker Web Tool		✓
Short term CIR on Demand	Yes: added in 32 kbit/s increments, min 1 month	
Antenna Requirement	Sea Tel 4006-8W Cross-pol (Co-pol required in some regions) <sup>(1)</sup>	
CIR	64 to 1024 kbps	
MIR	128 to 1280 kbps	
Telephone Lines	4	Up to 20
Telephone Line Presence	USA	Chosen countries
Static Public IP Addresses	1	Multiple
Prioritisation (QoS)	Voice	Customisable, e.g. owner cabin then guests then crew
Skype and Slingbox Support <sup>(2)</sup>		✓

### SERVICE LEVEL AND QUALITY OF LIFE

Every yacht has its own particular requirements, so data speeds and service levels can be tailored to suit. As well as standard and premium packages, additional quality of life services can be added such as Slingbox<sup>(2)</sup> or television<sup>(3)</sup>.

### SHIPTRACKER APPLICATION

Afloat and shore-based authorised personnel can log in to ShipTracker and monitor system performance and vessel position on the Google maps-based pages. Billing information and many other reports and statistics are also available via the comprehensive web-based reporting utility (above right).

### MONTHLY FIXED COST

With predictable, fixed pricing starting at USD 2,850<sup>(4)</sup> per month, internet and telephone communications can now be fully utilised without having to worry about the per minute or per megabyte charges of other satellite systems. Monthly fees include dedicated bandwidth, unlimited data, lease of below decks equipment and technical support.

Telephone costs are extra, but are a fraction of the cost of other maritime satellite systems. For example calls to landlines in the USA cost as little as US 12¢ per minute and to Australia only US 27¢ per minute. Other countries have similar low rates.

The coverage chart shown is an artists concept. Satellite footprints, dimensions and positions are approximate, subject to change and for illustrative purposes only. In Australian / New Zealand waters vessels roam onto the ACUTEC regional service. For more information, please contact us.

(1) 4006-33 is the minimum specification in South Pacific and/or IOR. (2) Plans of 128 kbit/s CIR and above support Skype. Slingbox supported on plans above 512 kbit/s CIR. (3) Television is available in certain regions and with limited content. (4) Monthly fixed costs are higher in South Pacific and the Northern Indian Ocean. CIR: Committed Information Rate MIR: Maximum Information Rate. MSP: Maritime Service Provider. QoS: Quality of Service



SeaMobile ShipTracker Utility

### INDUSTRY LEADER

Since 1986, SeaMobile has been providing dependable VSAT services for their discerning cruise-ship, private yacht and commercial marine customers. ACUTEC recommends the service as the premier multi-regional Superyacht VSAT service available.

### LOCAL KNOWLEDGE— WORLDWIDE PRESENCE

As a SeaMobile MSP, ACUTEC offers customers the best of both worlds. SeaMobile's unmatched multi-regional VSAT services compliment our regional focus and our understanding of maritime satellite communications in the Asia Pacific region.